

PROFESSIONAL SERVICES INDUSTRY CHALLENGES

SOLVED

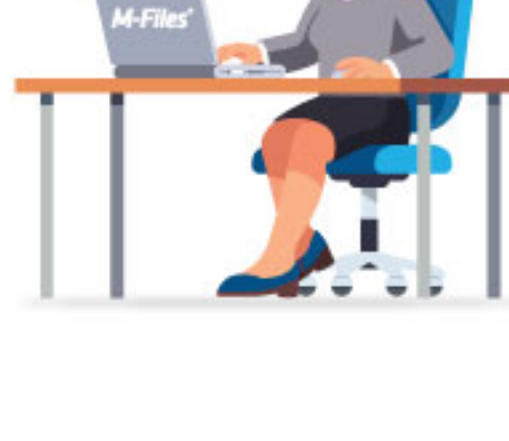
THROUGH INTELLIGENT INFORMATION MANAGEMENT



CHALLENGE
We have paper documents everywhere

SOLUTIONS

- Turn paper-intensive processes into streamlined workflows
- Scan in invoices, purchase orders, HR documents, regulatory and quality documents from anywhere you happen to be
- Integrated scanning with Optical Character Recognition (OCR) to make paper files text-searchable



CHALLENGE
Invoice routing is too Cumberse



SOLUTIONS

- Streamline the process of cost coding, processing, approval and payment
- Workflows enable the centralization of invoice processing in one place
- Reduce invoice processing from days or weeks to minutes



CHALLENGE
We need employees to have access to documents when they're off-site



SOLUTIONS

- Access documents with a smartphone, tablet or computer from anywhere on Earth
- Scan documents and receipts from anywhere
- Review, approve and eSign documents from anywhere

CHALLENGE
Our data is located in multiple places



SOLUTIONS

- Central repository for documents and files from different silos
- Access, store and manage documents from network folders, CRM, SharePoint, ERP — and anywhere else they might live
- Singular 360-degree view of data from otherwise disparate repositories



CHALLENGE
Lack of visibility into critical information



SOLUTIONS

- No more endless searching for the information you need — all documents located in a central repository
- Find the right version, every time. It's easy to see what has changed, who did it and when the change was made
- With a metadata approach to data management, easily add structure to data



IIM & THE PROFESSIONAL SERVICES INDUSTRY

71% of Professional Services employees say it's difficult to reliably find the most recent version of a document.¹

Almost half (48%) of Professional Services workers have to recreate documents that already exist because they can't find them.¹

9 in 10 Professional Services staffers say their job would be easier if they could find a document without worrying about which repository it resides in.¹



69% of Professional Services workers say they are often unable to find documents because they have been poorly named when filed.¹



74% of Professional Services staff agree that their job would be easier if they could work with their documents on a mobile device.¹



DIGITAL TRANSFORMATION

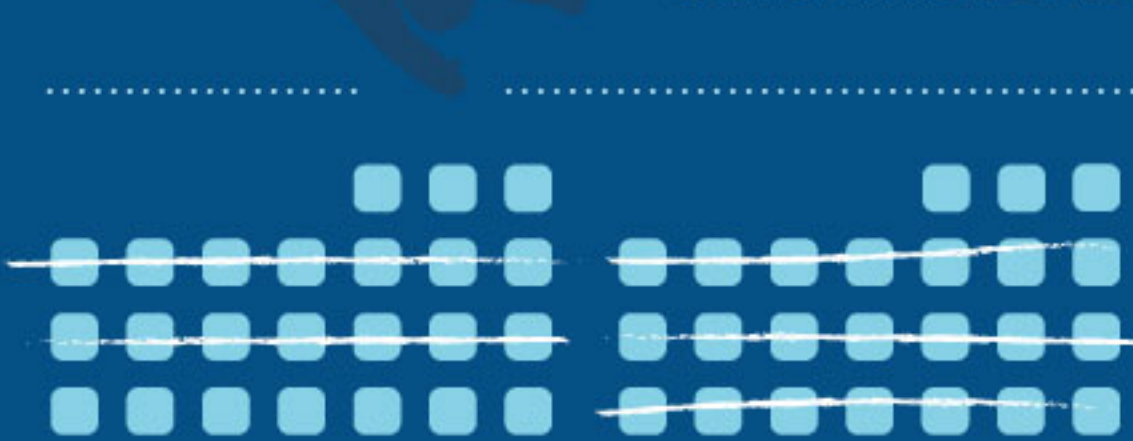
Almost half (48%) of top-performing organizations believe they are at least 75% of where they want to be by 2020 in their Digital Transformation journey. Only 8% of bottom performing organizations feel similarly.²



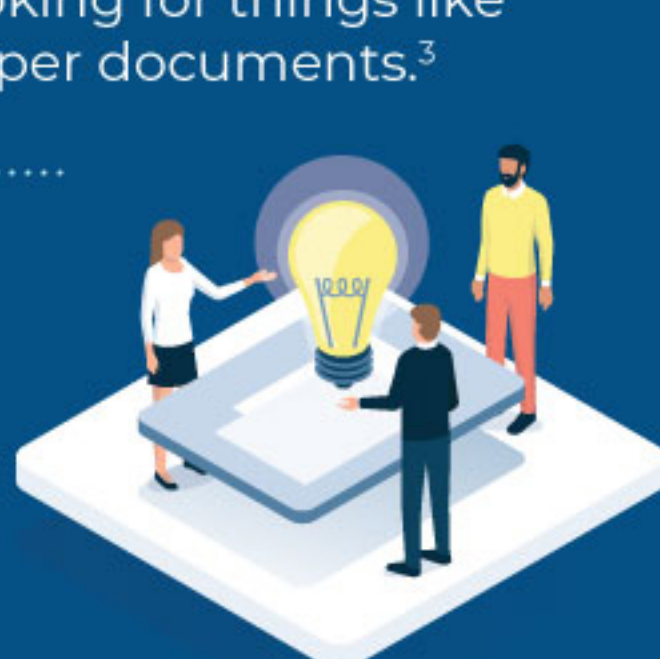
86% OF COMPANIES see failure to digitize and standardize (and automate) business inputs as a key transformation bottleneck.²



The average office employee spends 1.5 HOURS PER DAY (or 6 WEEKS ANNUALLY!) looking for things like paper documents.³



92% OF ORGANIZATIONS believe that something needs to change and that they must modernize their information management strategy.²



¹2019 Intelligent Information Management Benchmark Report
²The State of Intelligent Information Management 2018 ³OrganizedWorld